



**Company:** La Rousse Wines  
**Job:** Wine Sales Representative – Full Time  
**Location:** Dublin, Ireland

La Rousse Wines is a specialist wine importer servicing the best restaurants and independent retailers in Ireland. We are looking for a Sales Representative to join our small team at our Dublin offices.

As a Sales Representative you will be responsible for maintaining business relationships by providing expert advice and excellent service to your customers. You will manage the existing client base and identify any new business opportunities.

**The successful candidate will have:**

- Sales experience in a similar role, with an emphasis on developing good, sustainable customer relationships
- A commitment to providing excellent service
- A clean, full driving licence
- Good commercial acumen with the ability to understand customer needs and identify key business opportunities
- A natural ability to build relationships
- A confident and persuasive communication style
- The ability to work both autonomously & as part of a team
- A demonstrable interest in wine e.g. WSET qualification or equivalent
- A positive, “can do” attitude
- Be smartly presented and quick to learn & adapt
- Be organised with good time management skills and initiative

Please address your CV with a cover letter to [wine@laroussewines.ie](mailto:wine@laroussewines.ie)